



Request for Proposals (RFP): Comprehensive Strategic Plan Consultant

SUMMARY

Quint Development Corporation (Quint) is seeking a consultant to develop a comprehensive strategic plan to mark our 30th anniversary. This plan will address the pressing needs of Saskatoon's core neighbourhoods, focusing on affordable housing and stable employment opportunities for individuals facing multiple barriers.

BACKGROUND

Saskatoon's core neighbourhoods are facing significant challenges, including grappling with a severe housing crisis characterized by rising housing costs and a shortage of affordable housing options. Many families and individuals are struggling to find stable homes, leading to increased housing instability.

In addition to housing issues, there is a growing need for stable employment opportunities. Many residents face barriers such as poverty, involvement with the justice system, or lack of education, which hinder their ability to secure and maintain employment. These challenges are further compounded by issues related to mental health and substance use, creating a complex social landscape that requires targeted interventions.

Given these pressing issues, Quint is launching a strategic planning process to ensure that our future direction is grounded in the needs of the people and communities we serve. This strategic plan will help us develop sustainable solutions to improve the economic and social well-being of our community, while also providing a clear internal roadmap to guide our efforts.

ABOUT QUINT

Quint is a not-for-profit community economic development organization whose mission is to enhance the economic and social well-being of Saskatoon's west side core neighbourhoods. Since 1995 we have developed innovative initiatives in areas such as affordable and transitional housing, employment and training services, and social enterprise.

We work to provide people-centered support that fosters the growth of healthy individuals, families, and neighbourhoods. Our efforts are focused on the core communities, which are home to a diverse population.

Our strategic priorities include:

- Providing stable, safe, and affordable housing options, including transitional housing, to meet the diverse needs of our community.
- Offering comprehensive employment and training programs to help individuals overcome barriers and achieve stable employment.

Working together to strengthen communities.



- Developing and supporting social enterprises that create job opportunities and contribute to the local economy.
- Promoting community vibrancy by fostering inclusive, engaged, and resilient neighbourhoods through collaborative initiatives and partnerships.

SCOPE OF WORK The consultant will work closely with Quint’s board and Executive Director to:

- Develop a comprehensive strategic plan, including a detailed work plan and implementation strategy, that addresses the identified needs and priorities of Saskatoon’s core neighbourhoods.
- Design and facilitate engagement sessions to gather input from a diverse range of stakeholders, including staff, board members, community partners, and service users.
- Establish a robust fund development strategy to diversify Quint’s revenue streams, reduce reliance on government funding, and build a sustainable financial model.

TIMELINE The project is expected to begin in March 2025 and be finalized by September 2025. A board intensive will be required May 10 and 11, 2025.

BUDGET The contract budget is up to a maximum of \$26,000.

REQUIRED QUALIFICATIONS

- Demonstrated experience with strategic planning, document development, and implementation.
- Experience with stakeholder engagement and project management.
- Capacity to deliver the project within the specified timeline and budget.

PROPOSAL GUIDELINES AND INSTRUCTIONS Proposals should include:

1. Description of the applying firm and project lead.
2. Description of facilitation/engagement experience and approach.
3. General approach to the project, including activities and timelines.
4. Detailed project budget, inclusive of explanation of any engagement session costs.
5. Credentials and qualifications of the consultant, including three professional references.

Final proposals should be submitted by 4:00 PM, February 21st, 2025, to rfp@quintsaskatoon.ca with the subject line: “Quint RFP Submission - [include name of consultant or firm]”